



Meighan E. O'Reardon | Counsel

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- Global Sourcing & Technology Transactions
- Cybersecurity, Data Protection & Privacy
- Financial Services
- Nonprofit Organizations
- Technology
- Technology Transactions

Meighan O'Reardon is an experienced technology and data privacy attorney recognized by *The Legal 500 U.S.* as a Next Generation Lawyer for Outsourcing, with a practice focused on negotiating and managing complex services transactions across multiple industries, most notably in the financial services and healthcare sectors.

Meighan advises clients through all phases of a transaction, from initial bid preparation through contract negotiation, relationship governance and renewals. She has worked on many forms of services and technology agreements including IT infrastructure outsourcings; payroll, accounts payable, human resources, help desk and back office process outsourcings; application development deals; offshore outsourcing arrangements; information technology consulting agreements; teaming and collaboration agreements; and software and hardware contracts. Meighan also regularly advises on software licensing and development agreements.

Representative Experience

Represented health insurance clients in three of the largest transformational Business Process as a Service ("BPaaS") outsourcing deals in the healthcare industry to-date.

Serve as primary outside advisor to several clients for drafting and negotiating data security and privacy provisions in services agreements (both client and service provider facing).

Represent several financial services and retail clients in business process outsourcing transactions related to human resources, recruiting, and finance and accounting functions.

Represent a large information technology client to assist with drafting and negotiating collaboration, teaming and reseller agreements with third party partners.

Counseling clients on data privacy and security matters related to data breach response, privacy policies and terms of use, international transfer of personal information, data security policies, and negotiation of privacy and security contract terms in services agreements.

Supporting mobile technology and social media matters.



Professional Highlights

Named "Next Generation Lawyer" for Outsourcing by *The Legal 500 U.S.* in 2017.

Certified Information Privacy Professional (CIPP) through the International Association of Privacy Professionals (IAPP) since 2007.

Before practicing law, held consulting positions with PricewaterhouseCoopers and Booz Allen Hamilton, working on information systems development and implementation projects, information security and critical infrastructure protection.

"Healthcare Business Process Outsourcing," 2017 Midwest Health Law Institute, 06/16/2017.

"Not Boilerplate: Disaster Recovery and Business Continuity Provisions in Contracts," 2017 Midwest Legal Conference on Privacy and Data Security, 01/26/2017.

"A Data Privacy and Security Primary for Non-Profits," Private Non-Profit Conference, 01/27/2017.

"Securing your Contracts and Services: Mitigating Information Security Risks through the Right Contract Provisions," Vital Business Contracts Course sponsored by Minnesota CLE, 12/6/2016.

"Securing your Contracts and Services", Pillsbury Global Security Half Marathon, 10/20/2015.

"Privacy, Cyber Threats, and Risk Mitigation", Pillsbury Virginia CLE Marathon, 09/17/2014.

"Cybersecurity as a Service", Pillsbury Global Sourcing Webinar, 06/3/2014.

"Cybersecurity: The Current State of Affairs", Service Provider Annual Sales Meeting, 04/23/2014.

"A Cybersecurity State of Mind", Pillsbury New York CLE Marathon, 02/14/2014.

Education

J.D., George Mason University School of Law, 2007
magna cum laude

M.A., Science, Technology and Public Policy, The George Washington University, 2003

B.S., Accounting and Social Science, Clarkson University, 1998
with great distinction

Admissions

District of Columbia

Virginia

Minnesota



External Publications

Remain Vigilant: Managing Cybersecurity Risks in Third-Party Outsourcing Relationships, Corporate Compliance Insights, Authors: Meighan E. O'Reardon, Aaron M. Oser, 02/27/14

Mobile Privacy Practices: Recent California Developments Indicate What's to Come, Computer Law Review International, Authors: James Chang, Meighan E. O'Reardon, James G. Gatto, 07/12/13

Firm Publications

National Cybersecurity Framework Released — Has Your Organization Considered the Implications?, Authors: Catherine D. Meyer, Meighan E. O'Reardon, Deborah S. Thoren-Peden, Amy L. Pierce, 02/18/14

New Binding Corporate Rules Now Available for Data Processors, Authors: Steven P. Farmer, Simon J. Lightman, Meighan E. O'Reardon, Simon J. Lightman, 01/25/13

Employ Me, Don't Friend Me: Privacy in the Age of Facebook, Authors: Julia E. Judish, Amy L. Pierce, Meighan E. O'Reardon, James G. Gatto, 06/11/12

Data Breach Notification Burden Grows With First State Insurance Commissioner Mandate, Authors: Meighan E. O'Reardon, John L. Nicholson, 09/16/10

FTC Again Delays Enforcement of Identity Theft Red Flags Rules, to December 31, 2010, Authors: Catherine D. Meyer, Meighan E. O'Reardon, John L. Nicholson, 07/12/10